

Resident Management - RM User Guide

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Version: 1.4

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Revision History

Date	Version	Description	Author
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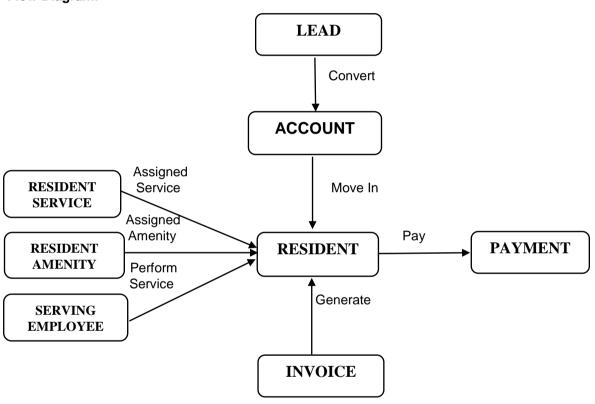


1. Introduction

Resident Management Application is used to manage residents living a property. This can be used in Senior Living Homes, Nursing Homes, Vacation Homes, Retirement Homes, Property Management Companies, Hospitals and Hotels. Features include Move-in, Move-Out, Billing, Payment, Configuration, Reports and Dashboards.

A Lead is converted into an Account and then moved into a Room / Bed to become a Resident. Residents receive various services from the Property employees. An Invoice is generated and a payment is accepted against that invoice. The following diagram shows the workflow of this application.

Flow Diagram:



2. Admin

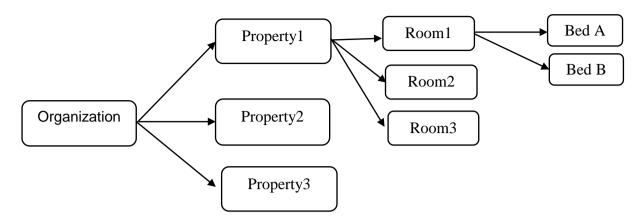
If the Privilege "**Administer RM Setup**" is assigned to the profile, then the user can access the RM Admin tab.

This page has the following Sub tabs:

- Privilege
- Property
- Amenities
- Services
- About Us

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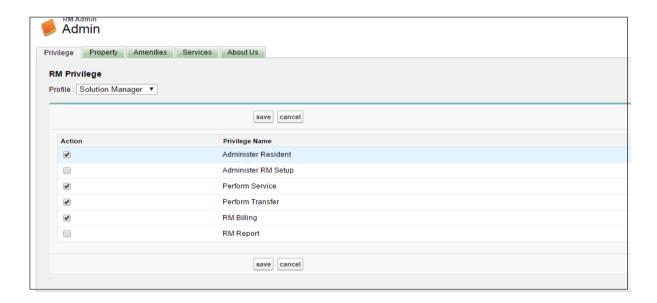


2.1 Privilege

The Privilege tab visible only for 'System Administrator' Profile. Admin user can set the Privileges for profiles. Please refer Appendix A for the privilege list.

Appendix A:

#	Permission Set	Privileges
1	Administer Resident	Resident Service, Serving Employee and Resident Amenities.
2	Administer RM Set up	RM Admin Tab
3	Perform Service	Perform service Tab
4	Perform Transfer	Move in, Move out and Transfer
5	RM Billing	RM Billing Tab
6	RM Report	RM Report Tab



2.2 Property

Property is the facility or building or community where the residents stay. This page contains Property Name, Address, City, Country and Phone number.



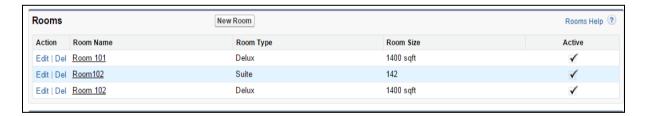


Properties can be added /edited /deleted using the appropriate actions on the page. To inactivate a Property, uncheck the Active checkbox



2.2.1 Rooms

Property contains Rooms and Room contains beds. If the Rooms are shared, then Beds can be rented separately. For non-sharable rooms, a bed is added by default, additional beds cannot be added.



Rooms can be added / edited / deleted by choosing the appropriate action from the page The Room contains following fields:

- i) Room Name The room name of the property, for e.g., Room 101.
- ii) Property The name of the Property, for e.g., Austin Property.
- iii) Room Type The type of room, for e.g., standard, Deluxe or suite.
- iv) Room size size for rooms.
- v) Furnished The room will be furnished, to check the furnished checkbox.
- vi) Active To inactivate a room, uncheck this active checkbox



2.2.2 Beds

Beds are part of the room and are assigned a charge to be used in the invoice.



Beds can be added / edited / deleted by choosing the appropriate action from the page. The Bed contains following fields:

- i) Bed Name The bed name of the Room, for e.g., Bed A.
- ii) Bed Rate The Rate of the Bed.
- iii) Rate period -The rate period of the Bed, for e.g., monthly, weekly or daily.
- iv) Bed Type The type of Bed, for e.g., standard, twin, king or queen.
- v) Active -- To inactivate Bed, uncheck the active checkbox.



2.2.3 Property Users

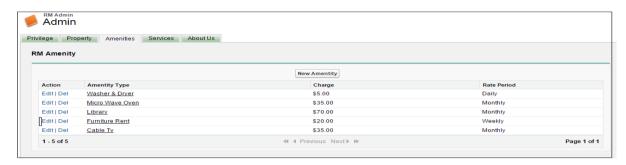
Property Users are the employees of that Property. It can be added / edited / deleted by choosing the appropriate action from the page.



2.3 Amenities

Amenities provided by the property to the residents can be setup, amenities have a charge and a rate frequency.





Amenity can be added / edited / deleted by choosing the appropriate action from the page. The Amenity contains following fields:

- i) Amenity Type The Type of Amenity, for e.g., washer &dryer.
- ii) Rate Period The Rate period of amenity, for e.g., Daily, Monthly or Weekly.
- iii) Charge The charge of the Amenity.
- iv) Owner The name of the user.



2.4 Services

All the Services, the property offers to residents are listed on this tab, services have a charge as well.



Services can be added / edited / deleted by choosing the appropriate action from the page. The service contains following fields:

- i) Service Type The type of Service, for e.g. cleaning, grocery Shopping.
- ii) Charge The Charge of the Service.
- iii) Charge as per occurrence To inactivate Charge as per occurrence, uncheck this checkbox.
- iv) Owner The name of the user.

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2.4.1 User Service

User Services are the services an employee can perform for the resident. This page shows all the list of services that can be assigned to the individual user.



User Services can be added / edited / deleted by choosing the appropriate action from the page. The User Service contains following fields:

- i) Service Name -The name of the service, for e.g. Medical Services.
- ii) User Name -The name of the user.



3. Account Management

3.1 Leads

Leads are collected in salesforce using their standard Leads page. In order to assign a property to a lead, a custom page layout needs to be used and tis feature is available only on Enterprise Edition and above. To use the custom layout, the Admin user should assign the Lead Layout (Installed Package: Resident Management) to any one of the Profiles.

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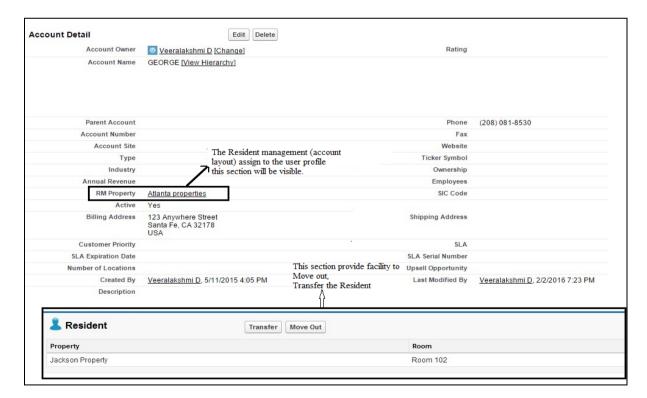


3.2 Accounts

The qualified leads are converted into Accounts. Accounts are eligible to be moved in to a Room / bed to become a resident, For Enterprise Edition or higher, a custom Page layout is available, which shows the Property the accounts belongs to.

To use the custom layout, the Admin user should assign the Account Layout (Installed Package: Resident Management) to any one of the profiles, then RM Property and Resident section will display in the Account detail page.

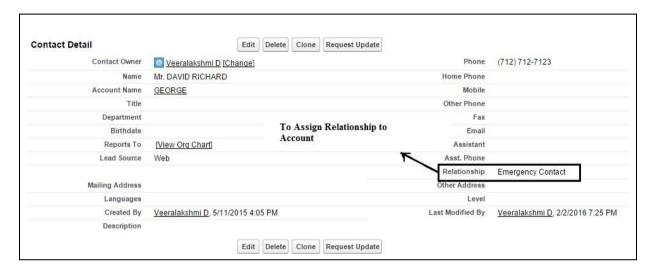
- i) RM Property The property to which the account belongs to.
- ii) Resident Section Provides feature to Move in, Move out and Transfer the resident.





3.3 Contacts

Contacts are people associated with the account. For each contact, information, such as phone numbers, addresses etc., can be saved. For Enterprise Edition or higher, a Custom Page layout is available, to use the custom layout, the Admin user assigns the Contact Layout (Installed Package: Resident Management) to any one of the profiles, Relationship field will be displayed in Contact detail page.

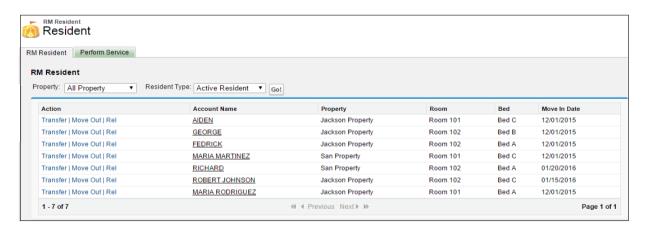


4. Resident Management

When an account is moved into a Room / bed, he becomes a Resident. If the Privilege "Administer Resident" or "Perform Service" is assigned to the profile, then the user can access the 'RM Resident' tab. This tab shows all Resident details such as resident Name and their property, room, bed and the resident Move in Date can be listed.

This page has the following Sub tabs:

- RM Resident
- Perform Service



This list page has following filters,

- 1) **Property** The name of the Property, for e.g., Austin property.
- 2) **Resident Type –** The type of the resident, for e.g. Prospect, Active Resident, and Inactive Resident.
 - i) **Prospect** These are accounts which are not yet 'Moved in' to a Property.
 - ii) Active Resident The resident was already moved in to the property



iii) **Inactive Resident** – These are moved out Residents from a property, they are Treated as Inactive Residents.

This list page has following actions,

4.1 Move In

If the Privilege "**Perform Transfer**" is assigned to the profile, then the 'Move In 'action can be performed. The resident can be moved in to a room or bed within a property. If the Room is not sharable, then the account is moved into the default bed.



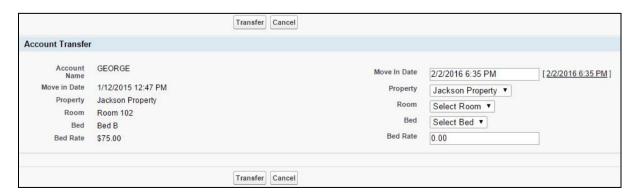
4.2 Move Out

If the Privilege "**Perform Transfer**" is assigned to the profile, then the 'Move Out 'action can be performed. When a resident is moved out, it will make the account as inactive. One of the Move out Reason from the dropdown must be chosen.



4.3 Transfer

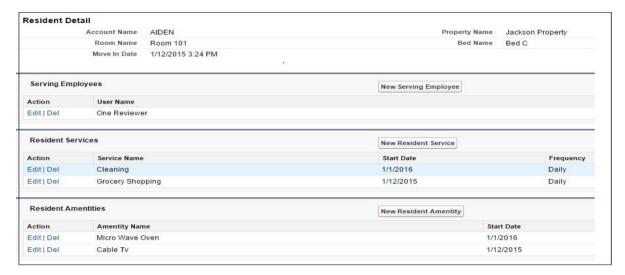
If the Privilege "**Perform Transfer**" is assigned to the profile, then the 'Transfer 'action can be performed. Transfer of a resident is nothing but moving out from one room/bed and moving in to another room/bed.





4.4 REL

This section shows the related information of a resident such as; Serving Employee, Resident Service, and Resident Amenities.



4.4.1 Serving Employee

An employee who manages all the activities of that resident, can be assigned from this section.



Serving Employee can be added / edited / deleted by choosing the appropriate action from the page.



4.4.2 Resident Services

Services can be assigned to Residents from this page. This page show all the Service Name, Start date and their frequency.

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Resident Services can be added / edited / deleted by choosing the appropriate action from the page. The Resident Service contain following fields:

- i) Service Name -The name of the service.
- ii) Start date and Stop date –The time interval for the service occurrence.
- iii) Frequency The frequency of the service, for e.g., Daily, Monthly or Weekly.
- iv) No of occurrence The number of occurrence of the service, for e.g., 1.



4.4.3 Resident Amenities

Resident amenity shows the list of amenities assigned to a resident. The list by default shows all the resident amenities, and their start date.



Resident Amenities can be added / edited / deleted by choosing the appropriate action from the page. The Resident Amenity contains following fields:

- i) Amenity Name -The name of the Amenity.
- ii) Start Date/End Date The time interval for the resident amenity.



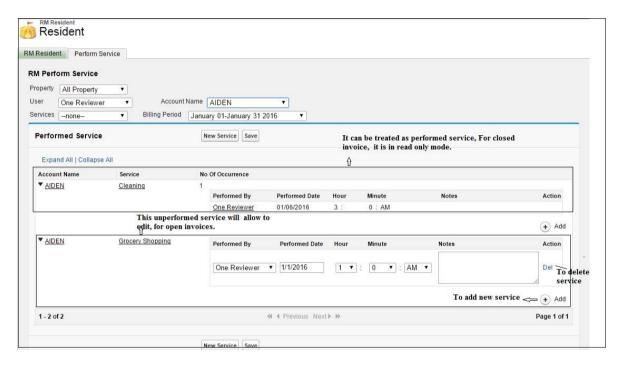


4.5 Perform Service

If the Privilege "**Perform Service**" is assigned to the profile, then the user can access the Perform Service page. This page automatically list the services which are all performed / not yet performed for the resident.

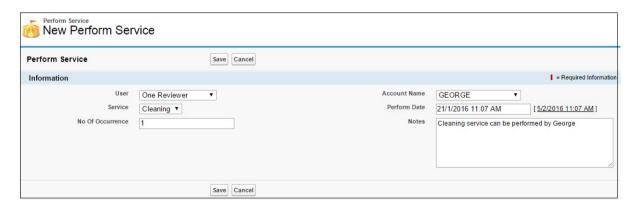
This list page has following filters,

- i) **Property** The name of the Property, for e.g., Austin property
- ii) **User** -- The user name of the Property, for e.g., One Reviewer.
- iii) Account Name The name of the resident.
- iv) **Service** The name of the service, for e.g. cleaning.
- v) Billing Period –The Billing period of the service, for e.g., January 1 –January 31 2016



In this page the following buttons and links are available,

- 1) Add To add new row for same service.
- 2) Del To delete the row of service. This Del link will be shown only for services on open invoice.
- 3) Expand All This link will expand the list of services
- 4) Collapse All Collapse the services list.
- 5) New Service To add a new service to be performed by the assigned user to resident.



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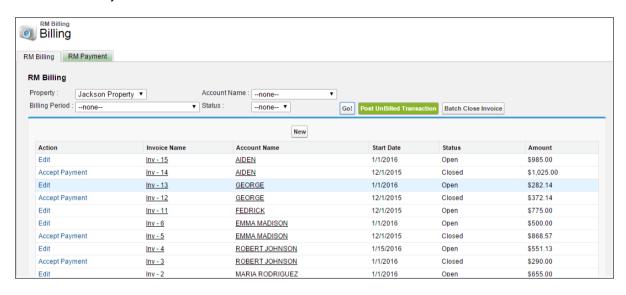


5. Billing

Invoices can be generated for residents including their Room rent, amenities and services offered to them. If the Privilege "**RM Billing**" is assigned to the profile, then the user can access the RM Billing tab.

This page has the following Sub tabs:

- RM Billing
- RM Payment



This list page has following filters,

- i) **Property** The name of the Property, for e.g., Austin property.
- ii) Account Name -- The name of the resident.
- vi) Billing Period The Billing period of the service, for e.g., January 1 January 31 2016.
- iii) **Status** The name of the status, for e.g., open or closed.

This list page has following buttons and links,

- i) Post Unbilled Transaction -- To post, unbilled item to the Open bill.
- ii) Batch Close Invoice
- To close all the open invoices.

iii) Go

- -- Searches the invoices based on filters.
- iv) Accept Payment
- -- Enabled on closed invoices, takes the user to the

'New payment' screen.

Invoice can be added / edited by choosing the appropriate action from the page.



5.1 View invoice

To view the invoice, click on the Invoice Name in the Invoice list page. This Section contains Invoice Detail, Invoice Items, Unbilled Items and payment Items.

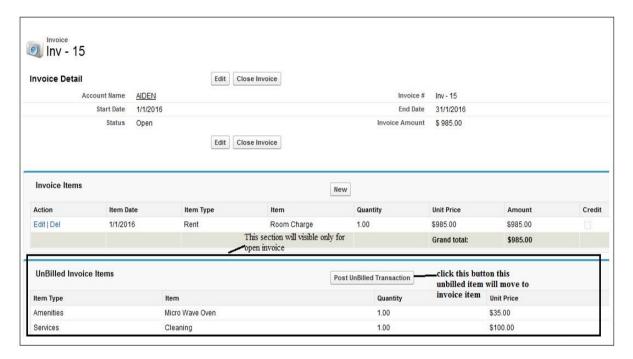


The following are the fields of an Invoice item:

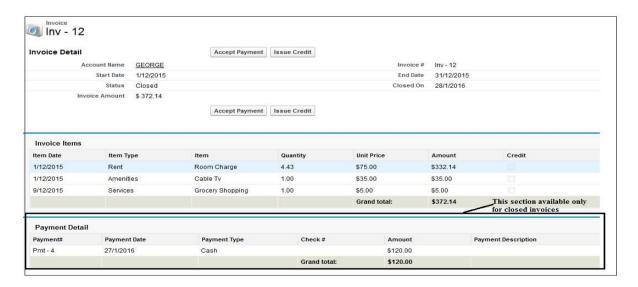
- i) Item date The date of an item.
- ii) Item Type The type of item for e.g., Rent, services, or Amenities.
- iii) Item The name of item for e.g., Room charge, Grocery shopping.
- iv) Quantity The quantity of the item, for e.g. daily, weekly or Monthly.
- v) Amount The amount of an item.
- vi) Credit -- indicates whether a credit has been issued on this item.

Items not yet billed are shown in the Unbilled Item section on an open invoice. Payments against invoices are listed separately under the Payments section.

Open invoice:



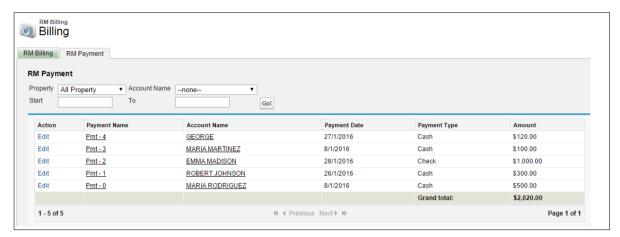
Close invoice:





5.2 Payment

This is a Payment list page.



This list page has following filters,

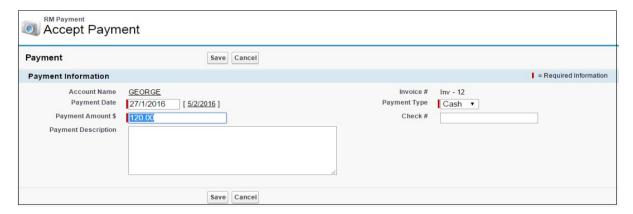
- i) **Property** The name of the Property, for e.g., Austin property.
- ii) Account Name The name of the resident.
- iii) Start Date/End Date The time interval for payments.

5.2.1 View payment

To view the payment amount for the resident. Click on the payment name from the list page.



Users can edit the Payment fields such as; Payment Date, Payment Type, Payment Amount, Check and Payment Description.



6. Report

If the Privilege "RM Report" is assigned to the profile, then the user can access the RM Report tab.



6.1 Report

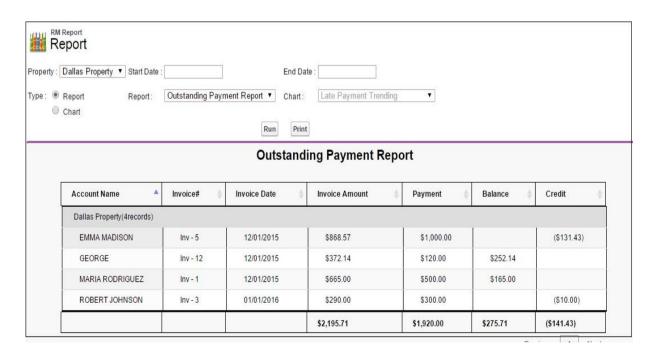
This report page has following filters and buttons,

- i) Property The name of the Property, for e.g., Austin property.
- ii) Start Date/End Date The time interval for reports.
- iii) Type The type of the report for e.g., Report or chart.
- iv) Report -The name of the Report.
- v) Chart -The name of the chart.
- vi) Run Searches the report based on filters.
- vii) Print -print the report based on filters.

Please refer Appendix B for the Report list.

Appendix B:

S.No	Report Name	Description
1	Move in Report	This Report shows the resident move in details by month grouped by property
2	Move out Report	This Report shows the resident move out details by month grouped by property
3	Late Payment Report	This Report shows the number of Over Due days by month grouped by property
4	Outstanding Payment Report	This report shows the resident outstanding payment by month grouped by property
5	Invoice Statement	This Report shows the detail of the invoice by month grouped by property
6	Task Sheet Report	This Report shows the services assigned to the user grouped by property



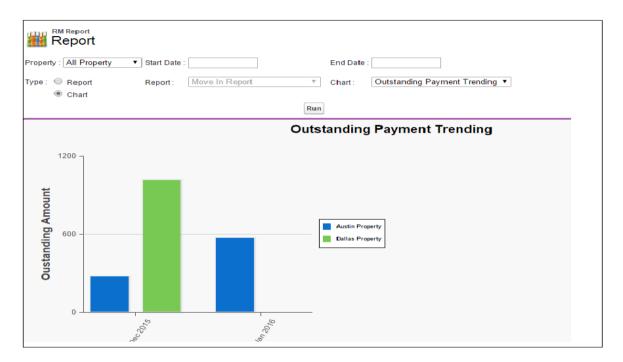


6.2 Chart

Please refer Appendix C for the Chart list.

Appendix C:

S.No	Chart Name	Description
1	Late payment trending	This chart shows the number of late payment count by month as a bar graph.
2	Occupancy trending	This chart shows the number of move in and number of move out by month as a bar graph.
3	Outstanding Payment	This chart shows the Outstanding Amount by month as a bar graph.



7. Configuration

After Installations of Resident Management package, the following configurations need to be made.

7.1 Permission Set Assignment

There is a permission set called RM Permission, which need to be assigned to users who need access to the Resident Management App. Admin user can grant permissions to users for access. There are two ways to assigning this permissions,

1) Go to Setup -> Administration Setup -> Manage Users-> Users -> click the Username link ->Permission Sets Assignment -> Click Edit Assignments Button → Enable Permission Set (RM Permission).

(OR)

2) Go to Setup → Administration Setup -> Manage Users-> Permission Sets → Click the Permission Sets label → Manage Assignment → Add Assignments → Select the User → Click 'Assign' button.

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7.2 Configure RM Settings

Admin user can configure the RM Settings, following are the steps:

Go to Setup -> App Setup -> Develop->Custom Settings -> Manage -> Click New button on top of The Default Organization Level Value -> Enter details & save.

Please refer Appendix D for the RM settings,

Appendix D:

S.No	Fields	Description
1	Automatically Close Invoice	Indicates whether an invoice can be automatically closed
2	Automatically Open Invoice	Indicates whether an invoice can be automatically opened
3	Billing Start Day	Default set as 1, this will be used as invoice start date
4	Include Amenities in Invoice	It indicates Amenities is included in invoice
5	Include Room Charge in Invoice	It indicates Room charge is included in invoice
6	Include Service in Invoice	It indicates Service is included in invoice
7	Payment due date	The day on which the payment is due
8	RM Page Size	It is used for mention the number of records in a list page
9	Sharable Room	It indicates whether Room is shared





7.3 Page Layout Assignment

For Enterprise Edition and above, the custom page layouts can be used. Following are the steps to assign custom page layouts.

- Go to Setup→ Administration Setup -> Manage Users-> Profile -> Click the profile name→Page Layouts -> standard Object Layouts → Account (View Assignment) → Edit Assignment → Choose Account Layout (Installed Package: Resident Management).
- 2) Assign Resident Management layout for lead, Account, Contact.

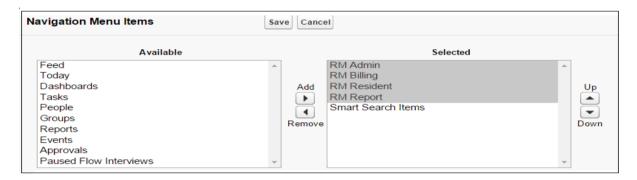
7.4 Mobile Setup

The user can access the Resident Management App on mobile devices.

The following Steps are required for mobile setup:

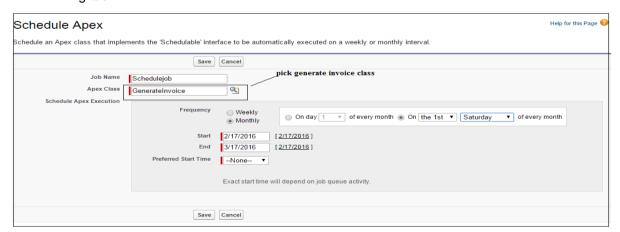
- 1) Download Salesforce1 Mobile app,
- 2) Go to Setup → Administration Setup → Mobile Administration → Salesforce1 Navigation. → Select the menu item from Available list, (Like (RM Admin, RM Billing, RM Resident, and RM Report). → Click Add, it will be moved to selected list.

Now the user can View the Resident Management menus on mobile app.



7.5 Scheduler

Invoices can be setup to automatically close and open on a certain day of the month. To achieve this salesforces' scheduler can be used, please note this feature is only available in Enterprise Edition and above. To schedule the Job using **Schedule Apex** button in Apex class, Please pick generate invoice class, For other Editions, the batch job can be manually run using the ,'**Batch Close Invoice** Button' in RM Billing tab.



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8. About Us

Adhi Software PVT Ltd is an IT consulting Company from Chennai, India. We would be happy to assist you with any demo, support or consulting needs. We can be contacted at

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